



## 2024 Annual Meeting

Date: November 23, 2024

Time: 10:00 am

Location: UNM Continuing Education Building

1. Flag Ceremony
2. Credentials Report
3. Approval of Standing Rules
4. Adoption of Agenda
5. Appointment of Tellers and 2024 Minutes Approval Committee
6. Approval of Minutes from 2023 Annual Meeting
7. Leadership Reports, including Board Chair and Interim CEO
8. Treasurer's Report
9. Election of Board Development Committee
10. Introduction and Election of Directors-at-Large
11. Installation Ceremony
12. Service Unit Ristra & Troop Chile Awards
13. Membership Roundtable Discussions
  - Product Program
  - Camp/Outdoor Program
14. Open Forum
15. Meeting Adjourned



## **Standing Rules of GSNMT Annual Meeting**

- Voting delegates will sit in designated areas so everyone is aware of who our voting members are.
- All participants at the Annual Meeting will wear name tags.
- Speaking time from the floor will be limited to 2 minutes so that everyone has an opportunity to speak.
- No speaker from the floor will speak a second time until all others have had an opportunity to speak.
- All remarks are addressed through the Chair of the Body for everyone to be heard and acknowledged by the full body.
- The Chair appoints tellers and timekeepers for the meeting to assist her in adhering to the standing rules. The Chair appoints a committee to review the minutes of the 2021 Annual Business Meeting.
- All matters shall be determined by a majority vote of the delegates.
- Bylaws are amended by a majority vote.

# FINANCIAL STATEMENT

Based on preliminary, un-audited financials for the year ending  
September 30, 2024

## Assets

Current Assets	\$	1,311,112
Investments	\$	1,970,359
Property & Equipment	\$	1,776,525
Other Long Term Assets	\$	95,501
Total Assets	\$	5,153,497
Liabilities	\$	391,357
Net Assets	\$	4,762,140
Total Liabilities and Net Assets	\$	5,153,497

**2024 Income: \$3,321,089\***

**2024 Expenses: \$3,283,869**

Product Sales	\$	2,492,327	Program: Girl Scout Leadership Experience	\$	2,515,444
Grants & Contributions	\$	351,268	Management & General	\$	531,986
Programs & Camps	\$	326,017	Fundraising	\$	236,439
Retail Operations	\$	57,822			
Property	\$	14,135			
Gov't Fees & Contracts	\$	40,000			
Miscellaneous	\$	39,520			

**Net operating income/loss: 37,220**

*\*Girl Scouts of New Mexico Trails' financial statements are audited annually.  
Audited financial statements are available upon request.*

  
**girl scouts**  
of new mexico trails

**Proposed Slate for the November 2024 Annual Meeting**

**BOARD OF DIRECTORS – Elected by the Council Delegates**

Position	Name	Board Term Ending
Member at Large	Carole Jaramillo – 2 <sup>nd</sup> term	2027
Member at Large	Julie Miller Rugg – 2 <sup>nd</sup> term	2027
Member at Large	Tammy Jaramillo – 2 <sup>nd</sup> term	2027
Girl Member at Large	Maiya Mershon	2026

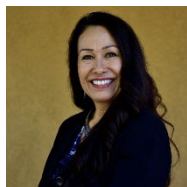
**BOARD DEVELOPMENT COMMITTEE – Elected by the Council Delegates**

Position	Name	Board Term Ending
Board	Wanda Lucero – 1 <sup>st</sup> term	2026
Board	Tammi Moe – 1 <sup>st</sup> term	2026
Non-Board	Martha Benn – 2 <sup>nd</sup> term	2026

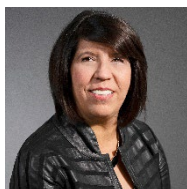
**Nominees for the Board of Directors and Board Development Committee  
(in alphabetical order)**



**Martha Benn** is a Lifetime Member of Girl Scouts. She is retired as an Executive Staff of GSUSA having served in a variety of positions in four councils and GSUSA National Staff. She was the Director of Edith Macy Conference Center when it re-opened in the new facility in 1982. Since relocating to New Mexico, she has been active in Girl Scouts of New Mexico Trails as a Board Member, as well as a member of several Board Committees. She is currently the Director of Connectional Ministries at St. Stephen's United Methodist Church in Albuquerque.



**Carole Jaramillo** is the Director of Financial Services for the City of Rio Rancho, begins her second term on the GSNMT Board of Directors, and serves as the Vice Chair of the Board and the Chair of the Finance Committee.

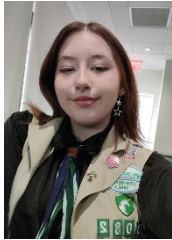


**Tammy Jaramillo** is a Partner and Director of Administration at Burt & Company CPAs and brings over 30 years of administrative and human resource-related experience to the firm. Tammy is a Magna Cum Laude graduate from the College of Santa Fe with a BBA degree in Management. Tammy is involved in many professional, business, civic, and charitable organizations including the Girl Scouts of New Mexico Trail Board of Directors, and her past service as a Junior Achievement volunteer, Past President for

the Human Resource Manager's Association (HRMA) of New Mexico, and Past-Chair of the Albuquerque Economic Development Ambassador Committee, and much more. Tammy is one of the 2013 class of *Albuquerque Business First's* Women of Influence. Tammy joined the partner group of Burt & Company in 2021.



**Wanda Lucero** is an insurance professional with State Farm in Taos, New Mexico. With more than 39 years of experience serving State Farm customers, she is a go-to resource for expert guidance and support in navigating the world of insurance. Just this year, Wanda was named the 2024 Citizen of the Year in Taos!



**Maiya Mershon** is a Sophomore at Los Lunas High School where she is a dedicated girl with strong commitment to community service and leadership. She is actively involved in her school community, serving on both Student Council and Class Council. She is also a member of the Color Guard and is excited to join Winter Guard. She also enjoys art and painting.



**Julie Miller Rugg** serves as the Executive Director of the New Mexico BioPark Society and begins her 2<sup>nd</sup> term on the Board of Directors.



**Tammi Moe** serves as the Library Director for the Octavia Fellin Public Library in Gallup, New Mexico, is a current At-Large Board Member for the GSNMT, and begins her 1<sup>st</sup> term on the Board Development Committee.